

#### THE H-K LINE Is Increased for 1918 By 13 NEW NUMBERS

ARTILLERY SETS SPITFIRE CANNON . MACHINE GUN



BOUNCING CLOWN TRENCH MORTAR SIX STYLES OF AUTOS ANIMAL KUTUPS

WOOD BILDO ELECTRICAL TOYS

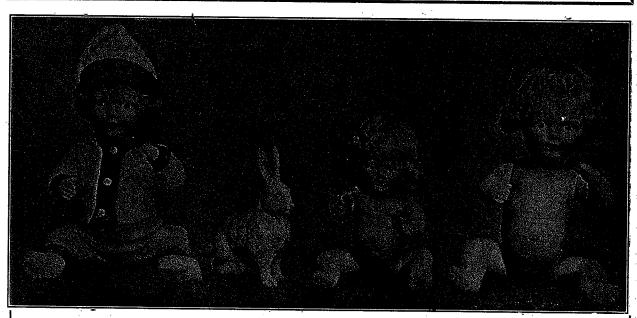
BOUNCING



INDIANAPOLIS, IND.

HOTEL MORRISON, CHICAGO, APRIL 1st





#### The Lightest Weight Dolls in The World!

Full Wood-Fibre Composition—Jointed, Wigs, and the Finest Flesh Finish You Ever Saw. Call, Phone, Write or Check Our Name in Your Note Book.

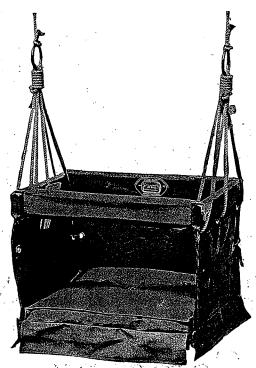
THE SEAMLESS TOY CORP'N., E. J. FRAENKELL 207-209. Wooster St., New York

#### MERCHANDISE, MARKETS AND MEN

A Monthly Crucible Containing the Latest Reports on New Toys, Market Opportunities and the Men Who Make Them.

A. C. Case, toy buyer for Ville de Paris, Los Angeles, Cal., was a recent visitor to the Playthings offices during his recent trip to the Metropolis. Excellent California conditions were reported and the thought was voiced that the state of the climate beautiful was offering quite a little fair for the home folks and the tourists. A. C. C. said that he had looked it over hurriedly and that everything seemed O. K. Now, gentle reader, this is a new slant for a Californian to take. As you know, most of 'em start the verbal freworks whenever you, or they, mention that really wonderful land of the setting sun. But this blase air! Why, it's regular big town stuff. The world do move. Wake up, Manhattan!

The U. S. Cabinet Bed Co. have just brought out a miniature couch hammock which they call the Hammock Baby Swing. It is made of duck, finished in



khaki, with wind shields and attachable mattress, and the same care has been exercised in the manufacture of this miniature couch hammock as in the regular line of "Adirondack" couch hammocks. It measures 12x12x15. This is a novelty in the line and the manufacturers state that it has appealed very much to the buyers to whom it has been shown so far, and that the sales have been exceedingly gratifying.

J. P. Fitzsimmons, formerly toy buyer for A. D. Matthews' Sons store of Brooklyn, N. Y., has accepted a similar position with Hillman's, of Chicago.

The Hampden Toy Co. have brought out a new line of tox vehicles called "Auto-Crats." There are quite a number of models, including trucks, storage vans, racers, sight-seeing cars, Jitneys, beautiful limousines, steam rollers, etc., all of which are finely finished in bright colors—such as red, blue, green, yellow, etc.—and trimmed in silver-colored hardware, and are very attractive. The vehicles are twelve inches long and are realistic reproductions of the large ones. They are not



mechanical. They are well made and will retail at fifty and seventy-five cents. The manufacturers state that so far these new toys have taken exceptionally well.

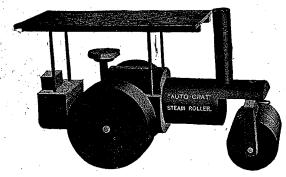
The Structo Manufacturing Company announce that early orders on Structo are coming in in a very satisfactory manner. The New Structo electric motor which is furnished with a number of the outfits is a very powerful one and has a number of exclusive features that make it especially adaptable to engineering outfits. The manufacturers also state that the Structo die-cast gears and key-seated shafting are making a great hit with the young engineers of the country, and the fact that the models operate smoothly and continuously makes this outfit a very strong accessory to electric motors. The 1915 outfits have been enlarged and improved, many new parts having been added. The building possibilities have therefore been greatly increased, and it is stated that the new instruction book will contain drawings of over 150 beautiful, clean-cut models, the construction of which embody correct engineering principles.

The Arcade Mfg. Co. have brought out a new wind-mill toy which they call the Holland Windmill. This is a reproduction of the old Dutch windmill so famous in Holland, and it requires only a breeze to start the mechanism and make the mill revolve rapidly. The mill is 15 inches high and has a steel tower finished in grey, black and white, with a crimson tower cap. The vane is painted blue with gold stripes and the revolving arms are white enamel. The manufacturers report that there is already a large demand for this new toy.

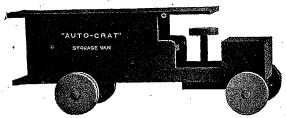
We are in receipt of a communication from Max Roth, of The Modern Toy Co., Inc., 141 Hinsdale Street, Brooklyn, stating that he is desirous of getting in touch with toy, doll and game manufacturers who will be interested in a movement to display their 1916 sample lines in a New York hotel that shall be selected as the one possessing the best location and other features necessary for a display of this nature. Letters on this subject will receive immediate attention.

been strung with four rubber bands, and a string is attached to this toy so that the boy can whirl it around his head. When he does so very pleasing chords are sounded, rising in key as the speed is increased and becoming a high pitched yet musical scream when the toy is whirling at full speed. This remarkable little toy can be sold at a nickel.

A new line of Toy Vehicles called "Auto-Crats" made in many models, consisting of Trucks, Storage Vans, Racers, Sight Seeing Cars, Jitneys, beautiful Limousines, Steam Rollers, etc., is attracting great



interest at this time. The line is beautifully finished in bright colors, red, blue, green, yellow, etc., trimmed in silver, making a most attractive line of toy automobiles, steam rollers, etc., which are sure



to appeal strongly to the youngsters. They are not mechanical but are strongly made to stand hard usage. The vehicles are twelve inches long and are realistic reproductions of the carriers they represent. The retail prices are 50 and 75 cents.

In "Excelle" the trade and public is offered remarkable talking machine value in an instrument playing the regular disc records. There is no spring mechanism, the turntable being operated by hand, but the price compensation is for that reason very great, the machine selling with excellent profit for a dollar, or perhaps a trifle less. "Victor," "Columbia" and the new and popular ten cent records can be used and reproduced with excellent strength and clarity of tone. Here we have a prac-

tical talking machine which will certainly become widely popular with the toy-purchasing public.

A juvenile extension dining table has just been placed upon the market. It is made of handsomely finished golden oak and is provided with a table-leaf to be inserted. Without the extra leaf the table is round and extended it of course has rounded ends. Four dining chairs go with it.

One of the well known makers of juvenile pool tables has recently brought out a new line which is attracting considerable attention.

"Exploding Battleship Builder" is the name given to an ingenious novelty that can be retailed at a quarter. The boat is of dreadnaught type and is carefully put together by means of blocks. When hit in a vulnerable place by a wood missile a metal spring blows up the ship in realistic fashion.

"Little Shaver" and "Big Shaver" are the names that have been selected for two unusually good all composition jointed character babies that are making a big hit with the trade.

A novelty of the genus shoofly is offered in a handsome line of chair rockers which when occupied by the youngster one leg goes on either side of a single wood horse set close to the chair rocker seat. This newcomer has many points of interest and should make a good appeal to the little people.

A very attractive newcomer is offered in a lawn swing for children that can be retailed at \$2.50. It is of the usual outdoor variety in which two children sit facing each other and moving by pushing the grated flooring and pulling upon the supporting uprights.

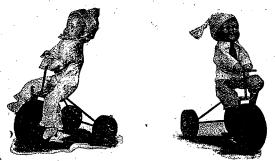
In "Caricatypes," a local house offers twelve grotesque character figures that cleverly satirize the modern dances. These odd figures have been the subject of articles galore in Sunday newspapers and magazines since last summer, and a more clever or timely satire on the modern dance craze would be difficult to conceive. Never before has the serious subject of sculpture been approached from the standpoint of the cartoonist in the same way



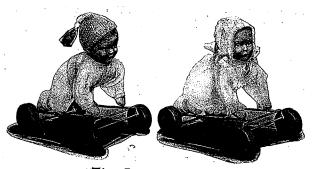
An "Irish Mail" Automatic



Another "Irish Mail"



Two of "The Cycle Kids"



"The Crawling Babies"

In the opposite column are pictured the new "Automatic Character Toys" which are creating a very sizeable stir in toy trade circles. As a matter of fact from present indications, they promise to be well up with the leaders in the ceaseless competition among playthings for popularity with the little people. All of these hand cars, velocipedes and wheeled platforms are sold with the famous "Can't Break 'Em" character dolls. A wide variety of dolls is used, babies, boys, girls, clowns, darkies monkeys, etc., that go through some very interesting motions when these toys are pulled along by a string. For instance "The Irish Mail Kids," seated in neat little red trucks, work like Trojans, hand car fashion; "The Cycle Kids," astride their nifty little velocipedes, move their bodies from side to side and pedal like fury, and "The Crawling Babys," bob up and down in real creeping infant fashion.

These "Automatic Character Toys" will make an excellent window display for the spring or summer months and are found to liven up trade in those periods. Popular prices prevail.

A noise maker possessing very novel features is offered in a red and white striped cardboard horn set upon a red and white cardboard base. This base is in the form of a bellows which, when worked back and forth, produces some very loud and amusing screeches. This is a ten-cent seller.

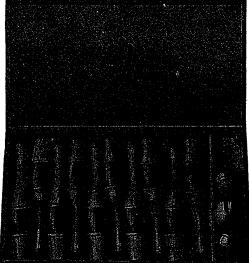
New this month is a noteworthy line of mission furniture for dolls, the various numbers of which—a settee, straight chair, arm chair and table, can be sold at ten cents each. The various parts are all nailed securely in place, making very substantial toys.

A new and large line of lead soldiers has been brought out, showing a wide variety of walking and running soldiers, cavalrymen, etc., to retail at very attractive prices. Many of the sets are offered with miniature army tents and pop guns so that war games can be played.

"Bolo" enters the game field with many features to recommend it. It is played exactly like the game of Bowls except the "Alley" becomes a square table 36 by 36 inches and the heavy, cumbersome 14 or 16-pound ball is changed to a light, rapidly spinning "Top" and the pins are inches high instead of feet. The "Top" is wound, set in the groove and

Doll

### Ten Pins—Dumb Bells—Indian Clubs



Base Ball Bats

Most Attractive Line for 1915

Write for pricelists and descriptive matter



THE SAGINAW WOOD PRODUCTS CO. GAYLORD, MICHIGAN

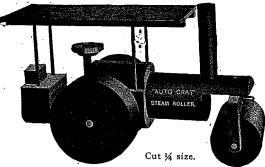
#### GOOD MORNING

#### "AUTO=CRATS"

Trade Mark They are here and appeal to every youngster. An all-the-year-round toy for out of doors or in the house.

Made in U. S. A.

They are a Princely Product and all made of wood, finished in beautiful colors and dashing in appearance. Not mechanical and never get out of order.



"AUTO-CRAT" line of toy vehicles.

MADE IN MANY MODELS, including Limousines, Sight Seeing Cars, Jitneys, Racers, Trucks, Storage Vans and Steam Roller.

Retail price 50 and 75 cents. Liberal discounts to the trade.

Order from your jobber or write us today for full particulars, samples and prices
Made only by

#### THE HAMPDEN TOY CO. Westfield, Mass., U. S.

Factory 5

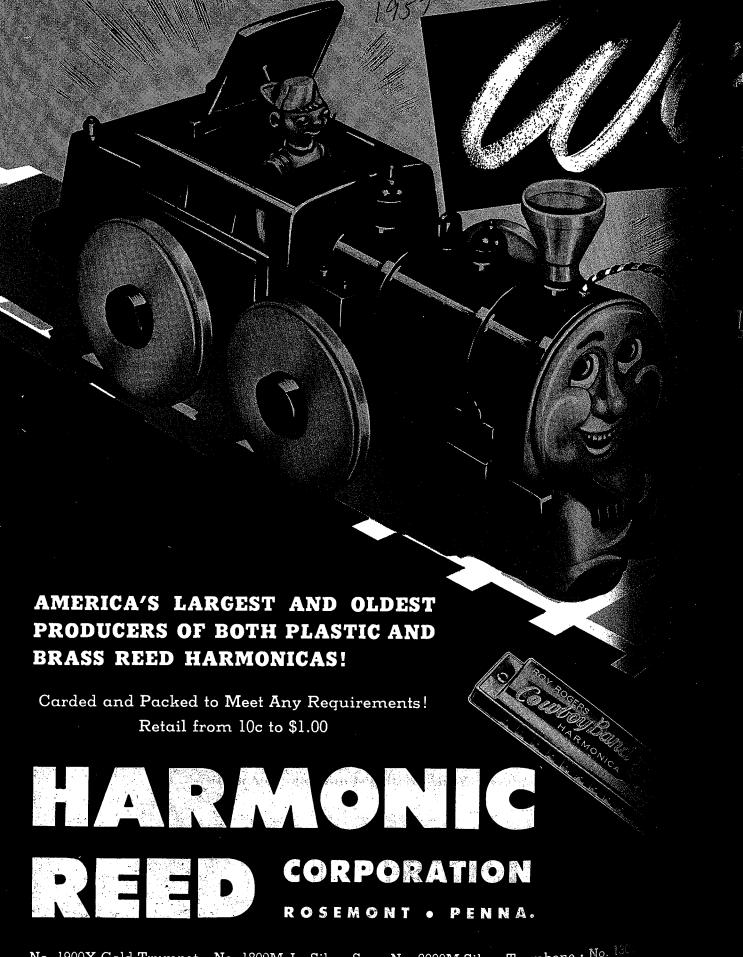
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HAND PAINTED DOLL FURNITURE A Decided Novelty in the ARTOY Line

Collapsible — Compact — Large When Set Up Building Blocks Doll

Chicago Specialty Company

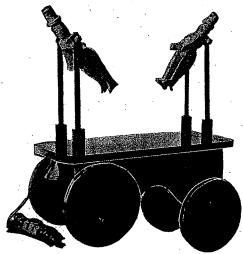
New Chicago, Indiana



No. 1900X Gold Trumpet • No. 1800M Jr. Silver Sax • No. 2000M Silver Trombone • No. 1800 Accordion • No. 1700 Melody Slide • No. 6000 Band Set • No. 2100 Silver Sax • No. 1600 • No. 1100 Tic-Tac-Toe Game • No. 1200 Mystery Maze

#### KIDDIE CLOWNS

A \$1.50 Seller



Bristling with Motion.

Platform Rocks and Clown are in Constant Motion as the Toy is Pulled Along the Floor.



#### LIBERTY BELL

A 25c Seller
The Clown Rings the Bell

The
High Grade
Finish
of these Toys
is a
Distinctive Feature.

MANUFACTURED BY

#### Harrison Novelty Mfg. Co.

3201 MYRTLE PLACE BALTIMORE, MD.

# Something New in Building Blocks



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Hours of amusement for the children. Many different models can be made, such as

Bird Houses, Doll Houses,
Bungalows,
Trolley Stations,
Tunnels,
Windmills

and many other delightful play-things.

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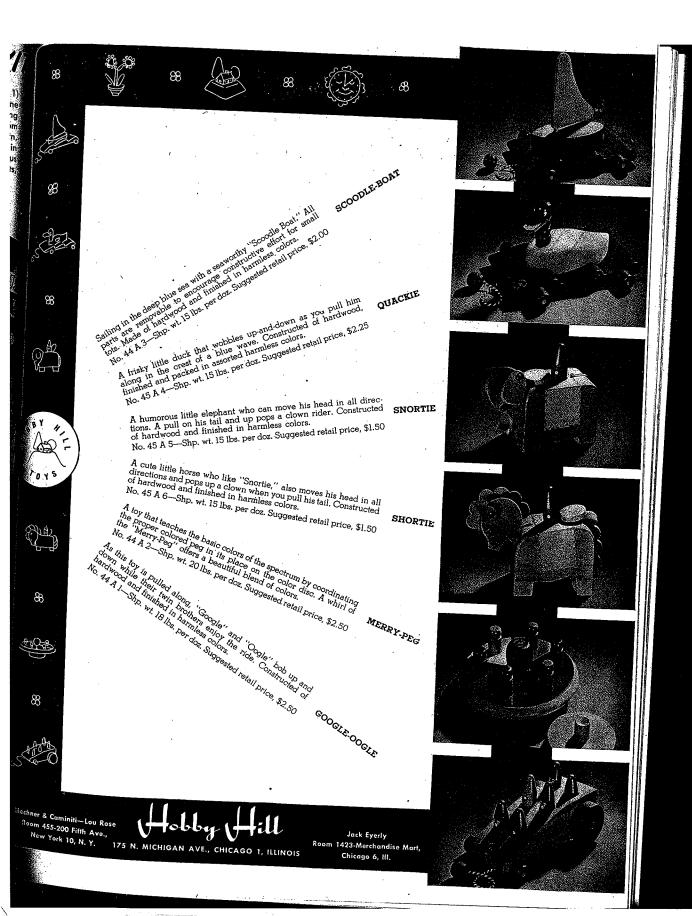
PITTSBURGH, PA.

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Jan - June -



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AND AUTOMATIC CHARACTER TOYS

AMERICAN MADE



With Immense Strides just taken in their manufacture, these wonderful goods as now produced for 1915 make the American Toy Buyer independent of the European Markets.

Full Line Now on Display in Our New Salesrooms, and ready for immediate delivery.

Our Latest Doll Novelty is "ALICE IN WONDERLAND"

Trade Mark Latest Doll Novelty is "ALICE IN WONDERLAND"

Order Sample Now

We announce our production of

#### THE "CYCLE KIDS"

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Horsman Dolls on strong, handsome steel cycles with broad, hardwood finish wheels. Operate in the most LIFELIKE MANNER.

#### Retail at \$1.00

Made in four Styles as shown in cuts

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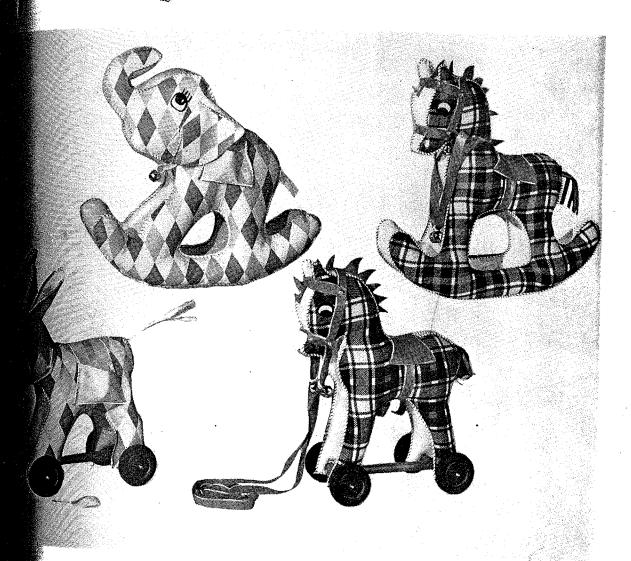








1956 Jan. March



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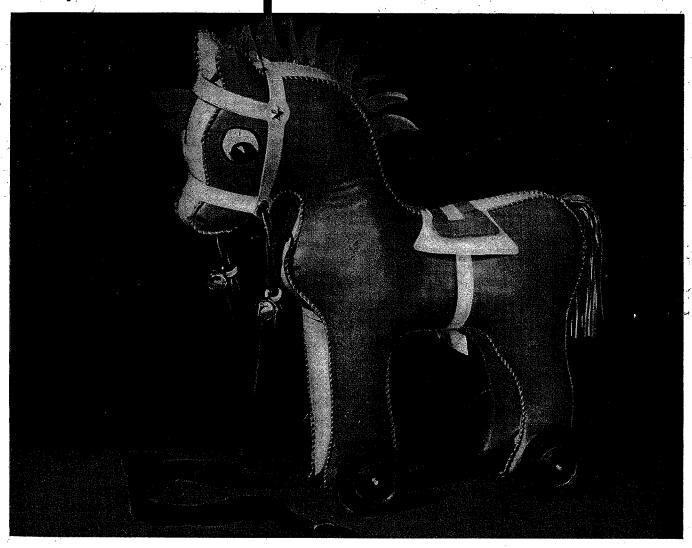
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U. S. Design Pat. 153709

you don't have to work like a horse when you have Hol-le's new

pull-pony

pulling for you!



Now . . . the famous Hol-le pony moves even faster . . . on rubber-tire wheels! Same fine quality plastic and workmanship as before. Washable, colorfast, durable and stain-resistant. Won't crack or peel. Approx. 13" high.

515-W: Assorted colors to the dozen, red, blue, black. 515-G: Red and white "gingham" checks.

To retail about \$4.00

Send for catalog sheets of other Hol-le soft plastic animals and dolls to retail about \$1.00 to \$4.00.

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